

Business Undergraduate Programme at UPIC (Year 1 Entry)

In all UPIC business degrees, students develop a range of skills valued by employers such as communication, teamwork, career planning and time management. Each programme has a strong contemporary feel and relates business theories and concepts to the practical issues facing managers in the 21st Century. Successful completion of your chosen degree can lead to career opportunities in marketing, enterprise, business operations, HRM, finance, recruitment consulting and other graduate level jobs.

In Year 1 of the programme you will take the following core modules, four in the first semester and four in the second.

In Semester One you will study:

- ➔ Interactive Learning Skills and Communication
- ➔ Business Foundations
- ➔ Introduction to Marketing
- ➔ Principles of ICT

In Semester Two you will study:

- ➔ Principles of Economics and Finance
- ➔ Business Accounting
- ➔ Business Law
- ➔ Organisational Behaviour and Leadership Competencies

Module Overview

Interactive Learning Skills and Communication

100% Coursework

This module aims to help students to develop their Academic English, Study Skills, Research, Critical Reasoning skills in order to be successful undergraduate students; a subsidiary aim of this module is to ensure that students develop the skills, dispositions and ability to function independently and take responsibility for their personal, academic and professional development.

Business Foundations

100% Coursework

To provide knowledge of the economic, environmental, cultural, ethical, legal and regulatory, political, sociological, digital and technological aspects that influence business and management.

To provide understanding of the above influences at local, national and global levels.

To provide understanding of how the above can impact upon the strategy, behaviour, management.

Introduction to Marketing

30% Coursework / 70% Examinations

To provide a broad overview of the marketing function, theories and models whilst introducing the student to a market orientated approach to the solution of organisational problems.

Principles of ICT

90% Coursework / 10% Examinations

This Principles of ICT module attempts to deliver an accurate snapshot of the state of ICT as it exists currently, as well as to equip the student with a useful set of skills in the use of common productivity software and Internet based applications.

The module introduces candidates to the interesting challenges that ICT presents today and covers many anchor points that may serve as a bridge to their interests and lifestyles. These bridges include the technology in their mobile telephones, computing equipment, home appliances, motor vehicles, shopping, movies and entertainment software.

This module takes into account that we will be dealing with students from a wide range of cultures and experience with computers, and successful completion indicates that students have obtained a good understanding of and ability to apply common applications (Ms Word, Excel and Power Point) to document creation, data collation and presentation whilst students will also be made aware of the benefits of using web based applications for information presentation and will be expected to use IT to communicate information effectively in a variety of forms as well as managing IMS within a business context.

Business Law

100% Examinations

This module will introduce you to the legal framework and key areas of law which affect business, including basic principles of contract and tort; company law; the impact of criminal law on business and professional services; and the impact of law in the professional content, such as for example, key elements of employment law and the protection of information.

Principles of Economics and Finance

100% Coursework

This module provides an introduction to core principles of both economics and finance (if applicable to the cohort). It explores some basic concepts and techniques involved in economic and financial analysis at an introductory level and considers the relevance of economics and finance to broad areas such as business decision-making and risk management.

Business Accounting

60% Coursework / 40% Examinations

Introduce accounting as the measurement, recording and communication of financial information for the purpose of business decision making in the context of risk, sustainability and liquidity.

Expose practical application of a range of relevant accounting techniques which enable effective decision making process.

Organisational Behaviour and Leadership Competencies

100% Coursework

This module encompasses the internal aspects, functions and processes of organisations, including their diverse nature, purposes, structures, size/scale, governance, operations and management, together with the individual and corporate behaviours and cultures which exist within and between different organisations whilst also introducing you to the practices of the manager and leader, exploring the key attributes, roles, responsibilities and challenges facing them in 21st century organisations, and the attributes, skills and competencies required to be effective.

